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ABBREVIATION KEY:

A	Assistant	MP	Managing Partner
AD	Artist Development	MR	Music Row Promotion
AE	Artist Engagement	MW	Midwest
AIP	Activator & Indicator Promotion	N	National
AM	Administration	ND	National Director
AP	Audio Production	NE	Northeast
AR	A&R	O	Owner
B	Business	OC	Original Content
BO	Booking	P	President
BR	Brand Strategy	PD	Production
C	Content	PR	Promotion
CA	Catalog	PRM	Promotion & Mktg.
CD	Client Development	PRS	Promotion Strategy
CO	Coordinator	PTM	Project Manager
CR	Creative	R	Regional
CS	Chart Strategy	RC	Radio Consultant
CSI	Content Strategy & Innovation	RD	Regional Director
CSO	Content Strategy Officer	RI	Radio Initiatives
CT	Central	RM	Radio Marketing
D	Director	RP	Regional Promotion
DG	Digital	RS	Radio & Streaming
DI	Digital Initiatives	RSGS	Radio Syndication & Group Strategy
DM	Digital Marketing	RT	Radio Tour
DMS	Digital Media Strategist	S	Secondary
DS	Digital Streaming	SC	Senior Coord.
DSM	Digital Sales & Marketing	SD	Senior Director
EA	Exec. Asst.	SND	Senior National Dir.
EC	East Coast	SPD	Strategic Partnerships & Development
IM	Integrated Marketing	SE	Southeast
LC	Label Consultant	SM	Social Media
LR	Label Resources	SP	Special Projects
M	Marketing	SR	Streaming
MAS	Marketing & Artist Strategy	ST	Specialist
ME	Media & Publishing	STM	Strategic Marketing
MG	Manager	SW	Southwest
		SY	Radio Syndication
		TX	Texas
		WC	West Coast